

# Fuzzy

## *today*

A somewhat cynical analyst gives you the following rules regarding the job a recent college grad is likely to get:

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IF their grades are high
AND they have good connections
THEN their starting salary will be high

IF their grades are high
AND they have bad connections
THEN their starting salary will be medium

IF their grades are low
AND they have good connections
THEN their starting salary will be high

IF their grades are low
AND they have bad connections
THEN their starting salary will be low

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The analyst can pin down values for some of these sets. On the grades scale (measured by GPA):

$$\begin{aligned}\text{high} &= \{0/2.3, \quad 1/3.8\} \\ \text{low} &= \{1/2.3, \quad 0/3.8\}\end{aligned}$$

(This is an *ad hoc* notation that gives points with zero set membership and full set membership; assume they are linearly connected.)

On the starting salary scale:

$$\begin{aligned}\text{lucrative} &= \{0/60\text{K}, \quad 1/100\text{K}\} \\ \text{high} &= \{0/50\text{K}, \quad 1/60\text{K}, \quad 0/100\text{K}\} \\ \text{medium} &= \{0/15\text{K}, \quad 1/30\text{K}, \quad 1/50\text{K}, \quad 0/60\text{K}\} \\ \text{low} &= \{1/15\text{K}, \quad 0/30\text{K}\}\end{aligned}$$

“Connections” is just too nebulous a concept to define numerically, but you can estimate a number directly in each individual situation. Draw graphs of the grades and salary scales. Then, consider a student with decent (good = .6, bad = .4) connections and a 3.5 GPA, and use fuzzy logic to estimate their starting salary.